Texas Tech University Health Sciences Center

Jerry H. Hodge School of Pharmacy

In cooperation with

Texas Tech University

Rawls College of Business

PharmD / MBA Program

2021 – 2022
Table of Contents

Introduction and Program History  3
Application Information  4
PharmD / MBA Dual Degree Program  5
MBA Course Descriptions  6
Appendix with required forms  8

Program Vision Statement

Our vision is to become recognized as the pre-eminent PharmD/MBA dual degree program in the U.S.

Program Mission Statement

The mission of the PharmD/MBA program is to:
(1) prepare pharmacy students to meet the increasing challenges of an evolving health care industry and to 
(2) educate those students to become future health care leaders.

Program Director’s Message

The Pharm.D/MBA program provides opportunities to selected students to develop their leadership skills as we rapidly change our health care delivery system. The Health Organization Management concentration encourages greater exploration of subject matter that is important to the future of pharmacy and health care. Our students will acquire important skills that will be used to shape the future of health care delivery. This program is unique in that students get to be part of a joint effort that emphasizes the co-dependency of patient care delivery and the business models that support that care. As a Pharm.D/MBA student, you have been selected to be the future of pharmacy practice leadership. We are proud to be able to offer this unique program and we know that you will be proud to be one of our future graduates.

Dr. Roland A. Patry
Program Director
Introduction and Program History

PHARM.D / MBA PROGRAM

The idea of a Pharm.D-MBA program was born in early 2006 in discussions between several faculty at the Texas Tech University Rawls College of Business and the Texas Tech University Health Science Center, School of Pharmacy (now the Jerry H. Hodge School of Pharmacy). The central theme to the discussions was the need to develop and train the future leaders of the profession. The Health Organization Management concentration within the MBA program matched what the pharmacy faculty believed were the necessary areas of focus to develop strong leaders in health care organizations.

The curriculum emerged after several rounds of negotiation between the programs keeping in mind the accreditation requirements of business and pharmacy. The curricular design model was determined after reviewing other Pharm.D-MBA programs matched with the teaching schedules and course prerequisites. Rather than adopting the various models currently in use throughout the U.S., the faculty chose to use a dual-degree approach and integrate both programs into a typical 4-year course of study. Since the program was structured to be a dual-degree, it was essential that all of the approved content for both degree plans be met.

The initial plan was to create several tracks for Pharm.D students to obtain the MBA. The first track would be to offer the opportunity of taking the MBA coursework to rising P-2 and rising P-3 students with the goal to phase out the P-3 program and only retain the rising P2 program. This track required the development of separate curricula to ensure that all requirements for both the Pharm.D and MBA were met. The first students began class in the summer 2009. The problems of managing the P-3 program soon became apparent and this track ended with the graduation of the first class.

The second track was viewed as the most desired by the faculty at both colleges. This involved offering the program to what we called P0-P1 students (accepted into pharmacy school but not currently enrolled in pharmacy courses as well as rising P2 students). The P0 students would begin MBA coursework in the summer prior to enrollment in the pharmacy school. The rising P2 students would begin their MBA program in the summer between the P1 and P2 years. The summer 2010 class was the first under this track.

Prior to 2019, summer MBA classes for the second-program year students were held at one of four School of Pharmacy locations. Although the program was overall a positive experience, issues with course delivery software led to discussions about alternative ways to teach the second year of the MBA program. In early 2019, a decision was reached that for the second summer program year, courses would be delivered on-line eliminating the need for students to be located near School of Pharmacy campuses. This also meant that student could remain near their home or in any location that had Internet capabilities.

In the fall 2019, after reviewing the success of the on-line course delivery for the second summer program year, faculty from the business and pharmacy colleges began a discussion to transform all health-related, dual-degree programs into an all on-line degree offering. As approved, the first offering of an on-line PharmD-MBA program will the summer 2020 entering class.

At the May 2020 graduation, over 100 pharmacy students will have received their PharmD-MBA degrees. With current enrollments, the Texas Tech PharmD-MBA program is the largest of its kind in the U.S. The Texas Tech PharmD-MBA program continues to fulfill a significant need to train tomorrow's pharmacy leaders.
**Application Information**

**Applicants for the Pharm.D/MBA Dual Degree Program MUST have a prior baccalaureate or higher degree to be admitted into the program**

Application to the Pharm.D/MBA dual degree program follows a two-step process: 1) TTUHSC Notice of intent/application, and 2) Rawls College of Business application. A Pharm.D/MBA selection committee will review the academic achievement of each candidate and forward a recommendation to the Rawls College of Business and HOM program. Students should delay completing the Rawls College of Business applications until a determination of School of Pharmacy (SOP) recommendation has been made. If the Committee does not recommend a student apply to the MBA program, the SOP program coordinator will counsel the The Rawls College of Business and the School of Pharmacy may limit the number of pharmacy students that are allowed to enroll in the MBA.

Texas Tech University Health Sciences Center Jerry H. Hodge School of Pharmacy Notice of Intent
The TTUHSC School of Pharmacy will usually require completion of a Pharm.D/MBA application form by the following deadlines:
- March 20 for students applying in the P-0 year (P-0 = Summer term prior to enrollment in PharmD coursework)
- February 15 for students applying in the P1 year

P-0 and P1 students desiring to enroll in the Pharm.D/MBA program must complete a Pharm.D/MBA application form
P-0 and P1 students desiring to enroll in the Pharm.D/MBA program must sign an acknowledgement or disclosure form, signifying an understanding of special curricular requirements for enrolling in the program.

The PharmD/MBA application form and the acknowledgement forms for P0 and P1 students are compiled in an appendix at the end of this document.

Page 9: PharmD / MBA application
Page 10: P0 acknowledgement form
Page 11: P1 acknowledgement form

Please send completed forms to: Dr. Roland Patry at roland.patry@ttuhsc.edu

Rawls College of Business Application

The following applications are due by May 1 of the year of admission. The admission process for the Rawls College of Business MBA program (HOM) is comprised of a single application that combines the requirements for the Graduate School and the Business School:

Graduate School / Business School Application
2. Requires a $75.00 fee
3. Official transcripts for all schools attended
4. GMAT scores: WAIVED FOR PHARM.D/MBA APPLICANTS
5. Submit a current resume
6. Submit two letters of recommendation (can be the same letters used for the PharmD application) NO essay is required.
## PharmD-MBA Dual Degree Program
for students classified as P0 or P1 for entering class May 2020 and beyond

### P0 Summer Sessions: 15 credit hours (Note: P1 MBA students will take between their P1 and P2 years- P0 students take before their Fall P1 year)

#### Summer 1

<table>
<thead>
<tr>
<th>Course Code</th>
<th>SCH</th>
<th>Title</th>
<th>Format</th>
</tr>
</thead>
<tbody>
<tr>
<td>ISQS 5345</td>
<td>3</td>
<td>Statistical Concepts for Business and Management</td>
<td>(on-line)</td>
</tr>
<tr>
<td>HOM 5307 *</td>
<td>3</td>
<td>Managing Healthcare Organizations</td>
<td>(on-line)</td>
</tr>
<tr>
<td>HOM 5308 +</td>
<td>3</td>
<td>Healthcare Operations Management and Quality</td>
<td>(on-line)</td>
</tr>
<tr>
<td>ACCT 5301</td>
<td>3</td>
<td>Financial and Managerial Accounting</td>
<td>(on-line)</td>
</tr>
<tr>
<td>ISQS 5330</td>
<td>3</td>
<td>Decision Theory &amp; Business Analytics</td>
<td>(on-line)</td>
</tr>
</tbody>
</table>

### P1 Fall Semester - 20 SCH

#### P0 Preparation for Fall Semester, Orientation/Boot Camp

<table>
<thead>
<tr>
<th>Course Code</th>
<th>SCH</th>
<th>Title</th>
<th>Format</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phar 1440</td>
<td>4</td>
<td>Molecular Foundations of Therapeutics</td>
<td></td>
</tr>
<tr>
<td>Phar 1430</td>
<td>4</td>
<td>Biological Foundations in Pharmacy and Patient Assessment with Lab</td>
<td></td>
</tr>
<tr>
<td>Phar 1460</td>
<td>3</td>
<td>Pharmacy Science and Calculations</td>
<td></td>
</tr>
<tr>
<td>Phar 1432</td>
<td>3</td>
<td>Pharmacy Immunology and Microbiology + Clinical Immunizations Lab</td>
<td></td>
</tr>
<tr>
<td>Phar 1101</td>
<td>0</td>
<td>Introduction to Pharmacy Practice I</td>
<td></td>
</tr>
</tbody>
</table>

### P1 Spring Semester - 18 SCH

#### 8 Wk Blocks

<table>
<thead>
<tr>
<th>Course Code</th>
<th>SCH</th>
<th>Title</th>
<th>Format</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT 5371</td>
<td>3</td>
<td>Managing Org. Behavior &amp; Organizational Design</td>
<td>(on-line)</td>
</tr>
<tr>
<td>MKT 5360</td>
<td>3</td>
<td>Marketing Concepts and Strategies</td>
<td>(on-line)</td>
</tr>
<tr>
<td>BCO 5310</td>
<td>3</td>
<td>Economic Business Analysis</td>
<td>(on-line)</td>
</tr>
<tr>
<td>FIN 5320</td>
<td>3</td>
<td>Financial Mgt Concepts</td>
<td>(on-line)</td>
</tr>
<tr>
<td>HOM 5309 *</td>
<td>3</td>
<td>HOM IV: Integrated Healthcare Operations</td>
<td>(capstone-online)</td>
</tr>
</tbody>
</table>

### P2 Fall Semester - 20 SCH

#### P1-P2 Summer Sessions: 15 credits

#### 8 Wk Blocks

<table>
<thead>
<tr>
<th>Course Code</th>
<th>SCH</th>
<th>Title</th>
<th>Format</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phar 1461</td>
<td>4</td>
<td>Pharmacy Formulations &amp; Compounding with Lab</td>
<td></td>
</tr>
<tr>
<td>Phar 1431</td>
<td>4</td>
<td>Biological Foundations II with Pt. Assessment and Lab</td>
<td></td>
</tr>
<tr>
<td>Phar 1441</td>
<td>4</td>
<td>Principles of Drug Structure and Action</td>
<td></td>
</tr>
<tr>
<td>Phar 1251</td>
<td>2</td>
<td>Clinical Correlations 2</td>
<td></td>
</tr>
<tr>
<td>Phar 1101</td>
<td>1</td>
<td>Introductory Professional Practice Experiences</td>
<td></td>
</tr>
</tbody>
</table>

### P2 Spring Semester - 21 SCH + P3 Clerkships + Electives (MBA students take 10 SCH plus clerkships and electives)

#### 6 Wk Blocks

<table>
<thead>
<tr>
<th>Course Code</th>
<th>SCH</th>
<th>Title</th>
<th>Format</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phar 3405</td>
<td>4</td>
<td>Integrated Therapeutics and Practice V: Neuro and Psych</td>
<td></td>
</tr>
<tr>
<td>Phar 3406</td>
<td>4</td>
<td>Integrated Therapeutics and Practice VI: GI Hepatic, Nutrition, Obesity and Wellness</td>
<td></td>
</tr>
<tr>
<td>Phar 3250</td>
<td>2</td>
<td>Clinical Correlations 5</td>
<td></td>
</tr>
</tbody>
</table>

### P3 Spring Semester - 12 SCH + P3 Clerkships + Electives

#### 6 Wk Blocks

<table>
<thead>
<tr>
<th>Course Code</th>
<th>SCH</th>
<th>Title</th>
<th>Format</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phar 3420</td>
<td>4</td>
<td>Clinical Toxicology &amp; Drug Safety &amp; Abuse</td>
<td></td>
</tr>
<tr>
<td>Phar 3219</td>
<td>2</td>
<td>Practice Management III: Institutional and Community Pharmacy Operations</td>
<td></td>
</tr>
<tr>
<td>Phar 3407</td>
<td>4</td>
<td>Integrated Therapeutics and Practice VIII: Oncology &amp; Hematology</td>
<td></td>
</tr>
<tr>
<td>Phar 3215</td>
<td>2</td>
<td>Clinical Correlations 6</td>
<td></td>
</tr>
</tbody>
</table>

### P4 Year Advanced Professional Practice Experiences and Grand Rounds with Integrated Capstone

It is strongly recommended that students take one Administrative/Management rotation as a P-4 elective. Can be taken at any campus.

Note: the " * " next to a course means that a grade of B or better is required by the Rawls College of Business.
**MBA Course Descriptions**

*MBA courses only. Please see the TTUHSC Jerry H. Hodge School of Pharmacy catalogue for the PharmD requirements and course descriptions*

**ACCT 5301. Financial and Managerial Accounting (3:3:0,O)**

Examines the objectives, structure, and substance of financial reports and the use of accounting in the management of an organization.

**FIN 5320. Financial Management Concepts (3:3:0,O)**

Essential financial management concepts with applications to financial decision making in organizations. Special emphasis on cases and computer financial models.

**ISQS 5345. Statistical Concepts for Business and Management (3:3:0,O)**

Statistical applications using the personal computer with emphasis on proper presentation and interpretation of statistics in managerial settings. Topics include descriptive statistics, graphical methods, estimation, testing, regression, forecasting, and quality control.


Examines fundamental and contemporary issues in management of costs and payments in the healthcare industry. (Requires a grade of B or better)

**HOM 5308. Healthcare Operations and Quality (3:3:0,O)**

A systems-based view of healthcare organizations emphasizing evaluation, measurement, and quality issues. (Requires a grade of B or better)

**ISQS 5330. Decision Theory and Business Analytics (3:3:0,O)**

Provides an overview of business analytics and examines normative and behavioral theories that drive decision-making.

**MKT 5360. Marketing Concepts and Strategies (3:3:0,O)**
Examines marketing functions, the institutions which perform them and the study of marketing planning, strategy, and tactics. Includes the organization, execution, and control of the marketing effort.

**HOM 5309. HOM IV: Integrated Healthcare Operations (3:3:0,O)**

Analyzes and examines core healthcare operational and management issues from a legal perspective through the use of targeted cases and projects. (Requires a grade of B or better)

**BECO 5310. Domestic/Global Business Conditions in Health Care (3:3:0,O)**

Studies markets in which firms compete within the context of a global supply chain, including markets for goods and services, financial markets, and labor. Emphasizes how the interactions of these markets affect the formulation and implementation of business strategies.

**MGT 5371. Managing Organizational Behavior & Organizational Design (3:3:0,O)**

Examines management of individual, interpersonal, group and intergroup relations, organizational design, and the organization's role in a rapidly changing environmental and global context.

**PHAR 5372. Advanced Leadership & Ethics (3:0:1,F)**

**Prerequisites:** P-2 student status, enrollment in the PharmD/MBA program or with permission of the teaching team. Students will explore a number of current theories of leadership in this course. Instructional methods such as lectures, group and individual exercises, and case studies will be used to illustrate how specific principles of leadership are applied in the administration of healthcare institutions, including how these are impacted by gender, culture, and ethical behavior.

**PHAR 2219. Pharmacy Operations (2:2:1 F, IVC)**

**Prerequisites:** P-2 student status, enrollment in the PharmD/MBA program or with permission of the teaching team. This course is taken only by students enrolled in the dual degree program and is taken instead of the PHAR 2419 course taken by students in the PharmD program. Students will learn state and federal laws regulating pharmacy, healthcare and the administration of human resources. Application of laws, ethical dilemmas, and other management problems in the pharmacy environment will be illustrated in the classroom utilizing case studies, court cases, and role-playing. 16-week course. Syllabus available. Levels: Pharmacy-Doctoral, Second year.
Appendix

PharmD MBA application and P0 and P 1 Acknowledgement forms
PHARMD---MBA APPLICATION FORM

All currently enrolled or accepted students to the TTUHSC School of Pharmacy MUST complete this application form before submitting any applications or other documents to the TTU Rawls College of Business. A Review Committee of faculty and professional staff will review this application to determine the number of applicants that will be recommended by the TTUHSC School of Pharmacy. The Rawls College of Business Graduate Program determines their own admissions standards and applicants recommended by the School of Pharmacy may or may not be accepted by the Rawls College of Business.

NAME

Last Name/Family Name __________________________________________
First Name __________________________________________
Middle __________________________________________

EDUCATION

Previous Degree(s) and University __________________________________________

MAILING ADDRESS

Street Address __________________________________________
City/State __________________________________________
Zipcode __________________________________________
Current Email __________________________________________

TELEPHONE

Home Telephone Area code ( ) __________________________
Cellphone Area code ( ) __________________________

CURRENT ADDRESS AND/OR TELEPHONE GOOD UNTIL: Month_______ Day_______
PHARMD-MBA P0 ACKNOWLEDGEMENT FORM

Students admitted to the PharmD/MBA program are expected to complete the requirements of both degree programs within a 4 year period of time. School of Pharmacy students who have not started the P-1 year (known as P0 applicants) but desiring to pursue the MBA program will be required to begin the MBA the summer prior to actually starting the Pharm.D program.

Students who disenroll from the MBA program are still enrolled in the Pharm.D degree program; however, because of the dual degree plan for the PharmD/ MBA, each individual record will be evaluated to determine if Pharm.D courses that were waived will now be required for the PharmD degree. As a result, Pharm.D students may have delayed graduation until the degree requirements are completed.

I acknowledge that I have read and understand the above implications of my acceptance into the PharmD-MBA program as a P0 applicant to the TTUHSC School of Pharmacy.

Printed Name _______________________________________
Signature _________________________________________
Date _______________________________________________
Students admitted to the PharmD/MBA program are expected to complete the requirements of both degree programs within a 4 year period of time. School of Pharmacy students who have not started the P-2 year (known as P1 applicants) but desiring to pursue the MBA program will be required to begin the MBA the summer prior to actually starting the P2 year.

Students who disenroll from the MBA program are still enrolled in the Pharm.D degree program; however, because of the dual degree plan for the PharmD/ MBA, each individual record will be evaluated to determine if Pharm.D courses that were waived will now be required for the PharmD degree. As a result, Pharm.D students may have delayed graduation until the degree requirements are completed.

I acknowledge that I have read and understand the above implications of my acceptance into the PharmD-MBA program as a P1 applicant to the TTUHSC School of Pharmacy.

Printed Name __________________________________________
Signature ___________________________________________
Date ________________________________________________